2/9/98

TO: Customer Services Dept.

FROM: Margaret A. Sullivan, Promotions Coordinator

PHONE: (732) 225-3219

FAX: (732) 417-9076

Please order the below product and return this sheet via fax with dollar amounts.

PROMOTION #800115 - WINSTON B2G1F MARCH

$ AMTS	ACCT #	EFT	NAME	WINSTON BOX	WINSTON LT BOX	WINSTON ULTRA LT BOX	SHIP DATE
5349.05	768002	1770	MONTANO	12	24	12	~~23-Feb~~ 3/3/98
4018.97	543008	2065	DUANE READE	10	20	10	25-Mar (145994 PO)
25,721.39	550558	2013	H. LEVINSON	64	128	64	~~23-Feb~~ 3/3/98
$1,618.07	675352		J. H. STOMEL	4	8	4	20-Feb

WILL CALL BACK WHEN I GET A P.O. NUMBER FOR DUANE READE (543805).

USE TODAY'S DATE IN THE MEANTIME.

5185I 1110

4JMB2PHO

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

001/001

2/9/98

2/10

TO: Customer Services Dept.

FROM: Margaret A. Sullivan, Promotions Coordinator

PHONE: (732) 225-3219

FAX: (732) 417-9076

Please order the below product and return this sheet via fax with dollar amounts.

PROMOTION #800115 - WINSTON B2G1F MARCH

3 weeks

$ AMTS	ACCT #	EFT	NAME	WINSTON BOX	WINSTON LT BOX	WINSTON ULTRA LT BOX	SHIP DATE
5348.05	768002	1770	MONTANO	12	24	12	23-Feb
4018.97	543008	2065	DUANE READE	10	20	10	25-Mar
25,721.39	550556	2013	H. LEVINSON	64	128	64	23-Feb
WILL CALL BACK WHEN I GET A P.O. NUMBER FOR DUANE READE (543008).							

3/3/98

3/3/98

2 10 98

USE TODAY'S DATE IN THE MEANTIME.

02/10/98 08:44 8279107413807 RJR CUS FIN SVCS 001/001

51851 1111

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

1ST QUARTER PROMOTION

G. Moulton

WINSTON B2G1F MARCH PROMO #800115

Promotion #	800115
Commodity #	538994
HH Type	WIN MAR B2G1F
Units per Display	20
Suggested Load	BOX, LT BOX, UL BOX
Display Payment	$1.50
1st. Order Date	1/19/98
1st. Delivery Date	2/2/98
H/H Dates	3/2-5/1
Pos Support Kit - item #:	538994
Includes:	1 DISPLAY, 20 SLEEVES
	1 DBRC

Total Displays Allocated	Total Cases	BOX	LT BOX	ULBOX	Total Displays	VAP Displays	Ship Date
2,670	356	89	178	89	(23)	Display Increment	
Shipping Locations							
543008 Duane Reade 3/25	40	10	20	10	300	300	
550558 H. Levinson 2/23	256	64	128	64	1920	1,920 ~~1,800~~ 1920	
675352 J. H. Stomel	16	4	8	4	120	120	
768002 Montano 2/23	44	12	24	12	330	~~330~~ 360	

51851 1112

WINSTON B2G1F WILL NOT BE PRESLEEVED. DIRECT ACCOUNTS WILL PLACE 1 B1G1F AND 1 LIVE PACK IN EACH SLEEVE. EACH DISPLAY KIT CONTAINS 5 UL 83 BOX SLEEVES, 5 FF 83 BOX SLEEVES, 10 LT 83 BOX SLEEVES AND 1 DBRC.

200 DISPLAYS FOR FRANK PEREZ (LEVINSON)

George: I'd like to order in Levinsons, Duane Reade and Montano on 3/2 - is this OK?

WILL GET BACK TO YOU WITH STOMEL'S P.O. #.

STOMEL PRODUCT DELIVERY: 2/20/98 $1,618.07

STOMEL DISPLAY DELIVERY: 2/18/98

65935 product

65937 Displays

c:data/excel1wiB2G1

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

TRANSMISSION VERIFICATION REPORT

TIME : 02/02/1998 10:13
NAME : RJ REYNOLDS
FAX : 7324179076
TEL : 7322253765

DATE,TIME	02/02 10:11
FAX NO./NAME	G MOULTON
DURATION	00:01:16
PAGE(S)	01
RESULT	OK
MODE	STANDARD ECM

51851 1113

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

1ST QUARTER PROMOTION

G. Moulton

WINSTON B2G1F MARCH PROMO #800115

Promotion #	800115
Commodity #	538994
HH Type	WIN MAR B2G1F
Units per Display	20
Suggested Load	BOX, LT BOX, UL BOX
Display Payment	$1.50
1st. Order Date	1/19/98
1st. Delivery Date	2/2/98
H/H Dates	3/2-5/1
Pos Support Kit - item #:	538994
Includes:	1 DISPLAY, 20 SLEEVES
	1 DBRC

Total Displays Allocated 1,830 2930

Shipping Locations	Total Cases	BOX	LT BOX	ULBOX	Total Displays	VAP Displays	Ship Date
		61	122	61	(23)	Display Increments	
543008 Duane Reade	20	5	10	5	150	150 300	
550558 H. Levinson	172	43	86	43	1290	1290 1690	
675352 J. H. Stomel	16	4	8	4	120	120	$1,618.07
768002 Montano	36	9	18	9	270	270 330	

WINSTON B2G1F WILL NOT BE PRESLEEVED. DIRECT ACCOUNTS WILL PLACE 1 B1G1F AND 1 LIVE PACK IN EACH SLEEVE. EACH DISPLAY KIT CONTAINS 5 UL 83 BOX SLEEVES, 5 FF 83 BOX SLEEVES, 10 LT 83 BOX SLEEVES AND 1 DBRC.

51851 1114

Stomel product 2/20
Shippers 2/18

c:data/excel1wiB2G1

Source: https://www.industrydocuments.ucsf.edu/docs/gpx00000

1ST QUARTER PROMOTION

G. Moulton

WINSTON B2G1F MARCH PROMO #800115

Promotion #	800115
Commodity #	538994
HH Type	WIN MAR B2G1F
Units per Display	20
Suggested Load	BOX, LT BOX, UL BOX
Display Payment	$1.50
1st. Order Date	1/19/98
1st. Delivery Date	2/2/98
H/H Dates	3/2-5/1
Pos Support Kit - item #:	538994
Includes:	1 DISPLAY, 20 SLEEVES
	1 DBRC

Total Displays Allocated	Total Cases	BOX	LT BOX	ULBOX	Total Displays	VAP Displays	Ship Date
2,460	326	82	164	82	(23)	Display Increment	
Shipping Locations							
543008 Duane Reade	40	10	20	10	300	300	
550558 H. Levinson	228	57	114	57	1710	1,710	
675352 J. H. Stomel	16	4	8	4	120	120	81,618.07
768002 Montano	44	11	22	11	330	330	

WINSTON B2G1F WILL NOT BE PRESLEEVED. DIRECT ACCOUNTS WILL PLACE 1 B1G1F AND 1 LIVE PACK IN EACH SLEEVE. EACH DISPLAY KIT CONTAINS 5 UL 83 BOX SLEEVES, 5 FF 83 BOX SLEEVES, 10 LT 83 BOX SLEEVES AND 1 DBRC.

51851 1115

Stomel product 2/20
Shippers 2/18

c:data/excel1 wiB2G1

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

402 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 10:42
ORDER FROM: 12XXXX ORDER REVIEW ORDER NUMBER: 8037-0199
SHIP TO: 1223 / 675352

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
120_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		4110

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1116

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

YOUR ORDER 8037-0199

IS A FUTURE ORDER FOR 98-02-18

ESTIMATED ORDER COST: 884.19

SPECIAL HANDLING COST: 10.50

SPECIAL INSTRUCTIONS

Account Special Instructions: PO #65937

51851 1117

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

ID:16102809119

FEB-04-98 13:00 FROM:R J REYNOLDS TOBACCO

☐ F/O ☐ cc:DVSN ☐ P.O. ☐ BB ☐ RICH **STOMEL DISPLAY ORDER FORM** ____ ____ 1997

DISPLAY ITEM CODE NO. _____ DESC. **WIN MARCH B2G1F** 20 [R-CT] 60 [PK/DPLY]

1st SHIP TO RETAIL 3/2/98 DISPLAY CARTONS STAMPING: (MACHINE) HAND EST DAYS TO BUILD DPLYS 4

(1) NE PO. # 65933 (2) NY PO. # 65935 (3) NJ PO. # 65938 **B & W** (4481) **LL** (18965) **PM** (25568) **RJR** (26633)

SPECIAL INSTRUCTIONS:

DEL DATE	STOMEL CODE	QTY CASES 1 NE	2 NY	3 NJ	CASE COST *	CS CZ	STYLE/ITEM		CTN/ DPLY	UPC MGF 12300 CNT/CASE UPC
2/20/98		26	4	8	400.2	6m	Winston Box	B1G1F	1	11226
2/20/98		52	8	16	400.2	6m	Winston Lt Box	B1G1F	2	11926
2/20/98		26	4	8	400.2	6m	Winston Ult Lt Box	B1G1F	1	70326
							Winston Box		1/2	
							Winston Lt Box		1	
							Winston Ult Lt Box		1/2	
TOTAL # DISPLAYS BOOKED		780	120	240						
EFT $ (NET DISC)		$10,050.42	$1,618.07	$4,368.14						
TOTAL HANDLING $ / DVSN										

TERMS: ***NET*** ***EFT DRAFT DATE:***

DISPLAY HANDLING ALLOWANCE = # DISPLAYS/CASES x $ / DISPLAY

BB# _____ DATE ___ / ___ / 1988 ☐ (1) NE $ $1,456.00 ☐ (2) NY $ $224.00 ☐ (3) NJ $ $448.00

(1) NE PO. # 65934 (2) NY PO. # 65937 (3) NJ PO. # 65939 **B & W** (4481) **LL** (18965) **PM** (25568) **RJR** (26633)

DEL DATE	QTY CASES 1 NE	2 NY	3 NJ	POS DESCRIPTION		COMMENTS
2/18	780	120	240	WINSTON B2G1F SHIPPERS #538994	1 pallet	

51851 1118

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 14:14
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0586
SHIP TO: 1222 / 768002

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
360_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		3990

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1119

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N2 SALES MATERIALS SYSTEM 02/06/98 14:14
ORDER COMPLETION MASTER ORDER NBR: 8037-0586

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-02-23

ESTIMATED ORDER COST: 2,652.58

SPECIAL HANDLING COST: 10.50

==========

PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51851 1120

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 14:14
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0586
SHIP TO: 1223 / 550558

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
1920	538994 WIN MARCH B2G1F DISPLA	20 SKU		5850	R	3630

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1121

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N2 SALES MATERIALS SYSTEM 02/06/98 14:14
ORDER COMPLETION MASTER ORDER NBR: 8037-0586

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-02-23

ESTIMATED ORDER COST: 14,147.13

SPECIAL HANDLING COST: 10.50

==========

PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51851 1122

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 14:15

ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0586

SHIP TO: 1229 / 543008

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
300_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850	R	1710

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51851 1123

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N2 SALES MATERIALS SYSTEM 02/06/98 14:15
ORDER COMPLETION MASTER ORDER NBR: 8037-0586

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-03-25

ESTIMATED ORDER COST: 2,210.49

SPECIAL HANDLING COST: 10.50

==========

PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51851 1124

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

51851 1125

2/9/98

TO: Customer Services Dept.

FROM: Margaret A. Sullivan, Promotions Coordinator

PHONE: (732) 225-3219

FAX: (732) 417-9076

Please order the below product and return this sheet via fax with dollar amounts.

PROMOTION #800115 - WINSTON B2G1F MARCH

$ AMTS	ACCT #	EFT	NAME	WINSTON BOX	WINSTON LT BOX	WINSTON ULTRA LT BOX	SHIP DATE
	768002	1770	MONTANO	12	24	12	23-Feb
	543008	2065	DUANE READE	10	20	10	25-Mar
	550558	2013	H. LEVINSON	64	128	64	23-Feb
WILL CALL BACK WHEN I GET A P.O. NUMBER FOR DUANE READE (543805).							

USE TODAY'S DATE IN THE MEANTIME.

4JMB2PHO

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

TRANSMISSION VERIFICATION REPORT

TIME : 02/09/1998 14:55
NAME : RJ REYNOLDS
FAX : 7324179076
TEL : 7322253765

DATE,TIME	02/09 14:55
FAX NO./NAME	19107413907
DURATION	00:00:23
PAGE(S)	01
RESULT	OK
MODE	STANDARD ECM

51851 1126

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

R.J.REYNOLDS TOB 12 ID:9084179076 FEB 13'98 16:45 No.003 P.01

02/16/98 08:07 910 741 3907 RJR CUS FIN SVCS 001/001

51851 1127

Regular Product

FR Rhonda Hartman

2/13/98

TO: Customer Services Dept.

TO FROM: Margaret A. Sullivan, Promotions Coordinator

PHONE: (732) 225-3219

FAX: (732) 417-9076

Please order the following product and return this sheet via fax with dollar amounts.

PROMOTION: 950 - IN SUPPORT OF WINSTON B2G1F #800115I

	$ AMTS	ACCT #	EFT	ACCOUNT NAME	WIN BOX (12M)	WINSTON LT BOX (6M)	WINSTON U.L. BOX (6M)	SHIP DATE
Need $ Amt	3054.18	1012500	1635	CENTER CANDY	1	4	2	2-Mar
Need $ Amt	2691.38	4945600	3768	MAURO PENNISI	1	3	2	2-Mar
Need $ Amt	1908.87	5221000	1212	QUEENS TOB	1	2	1	2-Mar
Need $ Amt	3054.18	5589330	3412	GUTLOVE	1	4	2	2-Mar
Need $ Amt	2672.41	6118150	3459	TIGER	1	3	2	2-Mar
Need $ Amt	2691.38	6243000	1310	SUNRISE	1	3	2	2-Mar
Need $ Amt	4963.05	7052370	3552	BONANZA TOO	2	6	3	2-Mar

A:PHOFF

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

51851 1128

2/13/98

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please order the following product and return this sheet via fax with dollar amounts.

PROMOTION: 950 - (IN SUPPORT OF WINSTON B2G1F #800115)

	$ AMTS	ACCT #	EFT	ACCOUNT NAME	WIN BOX (12M)	WINSTON LT BOX (6M)	WINSTON U.L. BOX (6M)	SHIP DATE
Need $ Amt		1012500	1635	CENTER CANDY	1	4	2	2-Mar
Need $ Amt		4945600	3768	MAURO PENNISI	1	3	2	2-Mar
Need $ Amt		5221000	1212	QUEENS TOB	1	2	1	2-Mar
Need $ Amt		5589330	3412	GUTLOVE	1	4	2	2-Mar
Need $ Amt		6118150	3459	TIGER	1	3	2	2-Mar
Need $ Amt		6243000	1310	SUNRISE	1	3	2	2-Mar
Need $ Amt		7052370	3552	BONANZA TOO	2	6	3	2-Mar

A:/PHOFP

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

Formula Reg. product

WHOLESALER PACKING INSTRUCTIONS

VALUE ADDED PROMOTIONS | **1ST QTR.'98**

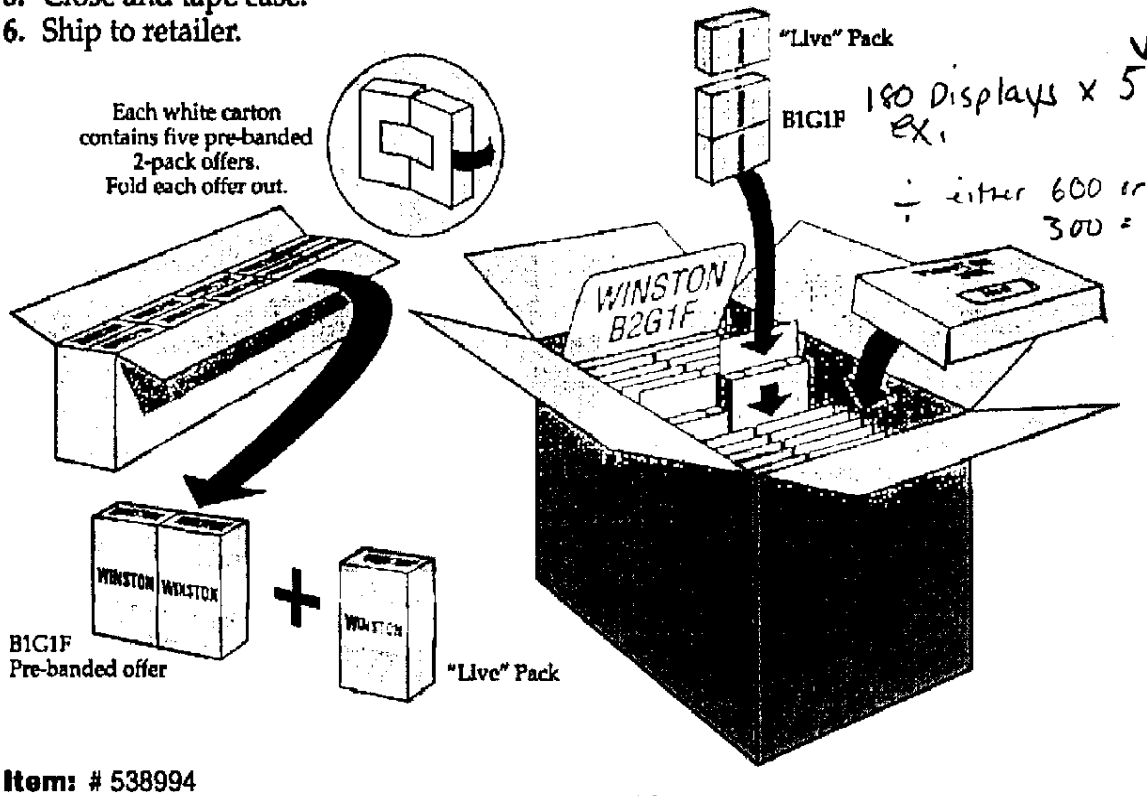
March WINSTON B2G1F

(Buy 2 Packs Get 1 Free)

2 ctns WLBX = 10 pks
1 ctn WFF BX = 5 pks
1 ctn WULBX = 5 pks
20 pks

STEPS

1. Open WINSTON B2G1F shipping case. Remove red cardboard insert.
2. Place one B1G1F offer into each Winston style specific sleeve. **Promotional product is in white cartons, utilize 2 cartons Winston Lt. Box, 1 carton Winston FF Box and 1 carton Winston Ul. Lt. Box.**
3. Add one "live" Winston pack of same style to each offer.
4. Place red cardboard insert back into case. Fold display header card down.
5. Close and tape case.
6. Ship to retailer.



180 Displays x 5 pks = 900 pks
Ex.
÷ either 600 or 300 = # Case

Item: # 538994
Promotion Reporting Description: WIN MAR B2G1F

Brand Style						
Number of Cartons						

51851 1129

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

Attn: Margaret

1ST QUARTER PROMOTION

Frank Perez

WINSTON B2G1F MARCH PROMO #800115

Promotion #	800115
Commodity #	538994
HH Type	WIN MAR B2G1F
Units per Display	20
Suggested Load	BOX, LT BOX, UL BOX
Display Payment	$1.50
1st. Order Date	1/19/98
1st. Delivery Date	2/2/98
H/H Dates	3/2-5/1
Pos Support Kit - item #:	538994
Includes:	1 DISPLAY, 20 SLEEVES
	1 DBRC

* Let me Know what Regular product you ordered & the Dollar Amount.

Tx Frank

Total Displays Allocated	Total Cases	BOX	LT BOX	ULBOX	Total Displays	VAP Displays	Ship Date
750	100	25	50	25	(23)	Display Increment	
Shipping Locations							
101250 Center Candy	16	4 (1)	8 (4)	4 (2)	120	120 ✓	
313760 Jetro							
405825 S/A Cigarette							
494560 M. Pennisi	12	3 (1)	6 (3)	3 (2)	90	90 ✓	
522100 Queens Tobacco	8	2 (1)	4 (2)	2 (1)	60	60 ✓	
558933 Gutlove & Shirv	16	4 (1)	8 (4)	4 (2)	120	120 ✓	
611815 Tiger Tobacco	12	3 (1)	6 (3)	3 (2)	90	90 ✓	
624300 Sunrise Candy	12	3 (1)	6 (3)	3 (2)	90	90 ✓	
705237 Bonanza Too	24	6 (2)	12 (6)	6 (3)	180	180 ✓	
Total Remaining:							

51851 1130

WINSTON B2G1F WILL NOT BE PRESLEEVED. DIRECT ACCOUNTS WILL PLACE 1 B1G1F AND 1 LIVE PACK IN EACH SLEEVE. EACH DISPLAY KIT CONTAINS 5 UL 83 BOX SLEEVES, 5 FF 83 BOX SLEEVES, 10 LT 83 BOX SLEEVES AND 1 DBRC.

* OK - We'd like to order in on 3/2/98. Let me know. Let me know if you want me to order regular product.

Please order the regular product. Let me know what + dollar amount

CIGARMARCH | WB2G1

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

51851 1131

2/6/98

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please order the following product and return this sheet via fax with dollar amounts.

PROMOTION: 800115 - WINSTON B2G1F MARCH

	$ AMTS	ACCT #	EFT	ACCOUNT NAME	WINSTON BOX	WINSTON LT BOX	WIN ULTRA LT BOX	SHIP DATE
Need $ Amt		1012500	1635	CENTER CANDY	4	8	4	2-Mar
Need $ Amt		4945600	3768	MAURO PENNISI	3	6	3	2-Mar
Need $ Amt		5221000	1212	QUEENS TOB	2	4	2	2-Mar
Need $ Amt		5589330	3412	GUTLOVE	4	8	4	2-Mar
Need $ Amt		6118150	3459	TIGER	3	6	3	2-Mar
Need $ Amt		6243000	1310	SUNRISE	3	6	3	2-Mar
Need $ Amt		7052370	3552	BONANZA TOO	6	12	6	2-Mar

A:/PHOFP

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:22
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790
SHIP TO: 1223 / 494560

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
90__	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		1050

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1132

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N2 SALES MATERIALS SYSTEM 02/06/98 15:22
ORDER COMPLETION MASTER ORDER NBR: 8037-0790

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-03-02

ESTIMATED ORDER COST: 663.14

SPECIAL HANDLING COST: 10.50

==========

PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51851 1133

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:22

ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790

SHIP TO: 1225 / 624300

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
90__	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850	R	960

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51851 1134

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 · SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:23

ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790

SHIP TO: 1229 / 101250

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
120_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		870

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51851 1135

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:23
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790
SHIP TO: 1229 / 522100

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
60__	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850	R	750

==========

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1136

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:23
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790
SHIP TO: 1229 / 558933

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
120_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		690

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1137

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:24

ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790

SHIP TO: 1229 / 611815

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
90__	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		570

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51851 1138

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

425 SMS584N1 SALES MATERIALS SYSTEM 02/06/98 15:24
ORDER FROM: i2XXXX ORDER REVIEW MASTER ORDER NBR: 8037-0790
SHIP TO: 1229 / 705237

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
180_	538994	WIN MARCH B2G1F DISPLA	20 SKU		5850		480

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51851 1139

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

02/06/98 14:23 ☎910 741 3907 RJR CUS FIN SVCS 002/003

2/6/98

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please order the following product and return this sheet via fax with dollar amounts.

PROMOTION: 800115 - WINSTON B2G1F MARCH

	$ AMTS	ACCT #	EFT	ACCOUNT NAME	WINSTON BOX	WINSTON LT BOX	WIN ULTRA LT BOX	SHIP DATE
Need $ Amt	1,607.59	1012500	1635	CENTER CANDY	4	8	4	2-Mar
Need $ Amt	1,331.40	4945600	3768	MAURO PENNISI	3	6	3	2-Mar
Need $ Amt	803.79	5221000	1212	QUEENS TOB	2	4	2	2-Mar
Need $ Amt	1,607.59	5589330	3412	GUTLOVE	4	8	4	2-Mar
Need $ Amt	1,205.69	6118150	3469	TIGER	3	6	3	2-Mar
Need $ Amt	1,331.40	6243000	1310	SUNRISE	3	6	3	2-Mar
Need $ Amt	2,411.38	7052370	3552	BONANZA TOO	6	12	6	2-Mar

entered 2-4
Beasley

51851 1140

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

TRANSMIT CONFIRMATION REPORT

NO.	:	001
RECEIVER	:	1 516 621 8124
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	FEB 09'98 10:25
DURATION	:	00'38
MODE	:	STD
PAGES	:	01
RESULT	:	OK

51851 1141

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

Lenny
W. Audrey
Alicia

Regular Product

2/13/98

Alicia: These are the $ amounts I told you to wait for. Now you have both sets - Both promotional $ amounts and regular dollar amounts. Any questions see Lenny or me.

MS

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator (1210)
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please return this sheet via fax with dollar amounts and one invoice #, draft date for South Beach. Please order the following:

PROMOTION: 950 - (IN SUPPORT OF PROMOTION #B00115 WINSTON B2G1F)

$ AMTS	ACCT #	EFT	ACCOUNT NAME	WIN BOX	WIN LT BOX	WIN ULTRA LT BOX	SHIP DATE
1527.09	0733100	1997	JOHN BRICKS	1	1	1	2-Mar
3054.18	1093100	3511	189 HALSEY/MYRT	1	4	2	2-Mar
1935.97	1766400	3776	EISLER	1	2	1	2-Mar
1909.87	2270400	1437	GUKIN	1	2	1	2-Mar
2691.38	3055200	3849	IRVINGTON	1	3	2	2-Mar
1922.42	3344100	1934	KING VEND	1	2	1	2-Mar
2871.91	3473920	3409	CONSOLIDATED	3	6	6	2-Mar
2691.38	3637200	ON FILE	PINE-LESSER	1	3	2	2-Mar
1537.93	4344000	ON FILE	A. MONTEVERDI	1	1	1	2-Mar
3054.18	4889100	1839	PATERSON	1	4	2	2-Mar
1915.64	5357310	3538	NORTH JERSEY	1	2	1	2-Mar
3054.18	5368080	1599	M. BERNSTEIN	1	4	2	2-Mar
1537.93	6022800	1174	SOUTH BEACH	1	1	1	2-Mar
INVOICE # FOR SOUTH BEACH: 0611-0445							
DRAFT DATE FOR SOUTH BEACH: 3-16							
1527.09	6136800	1600	STAR	1	1	1	2-Mar
1527.09	6411800	3214	THOMSON OKUN	1	1	1	2-Mar
1908.87	6485900	1548	A. TRENK INC.	1	2	1	2-Mar
1922.42	6585000	ON FILE	UNITED CANDY	1	2	1	2-Mar

PO SHIP DATE

51851 1142

Rhonda

45A82PHO

02/13/98 15:58 3910 741 3907 RJR CUS FIN SVCS 001/001

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000

Formula Regular product

WHOLESALER PACKING INSTRUCTIONS

VALUE ADDED PROMOTIONS | **1ST QTR.'98**

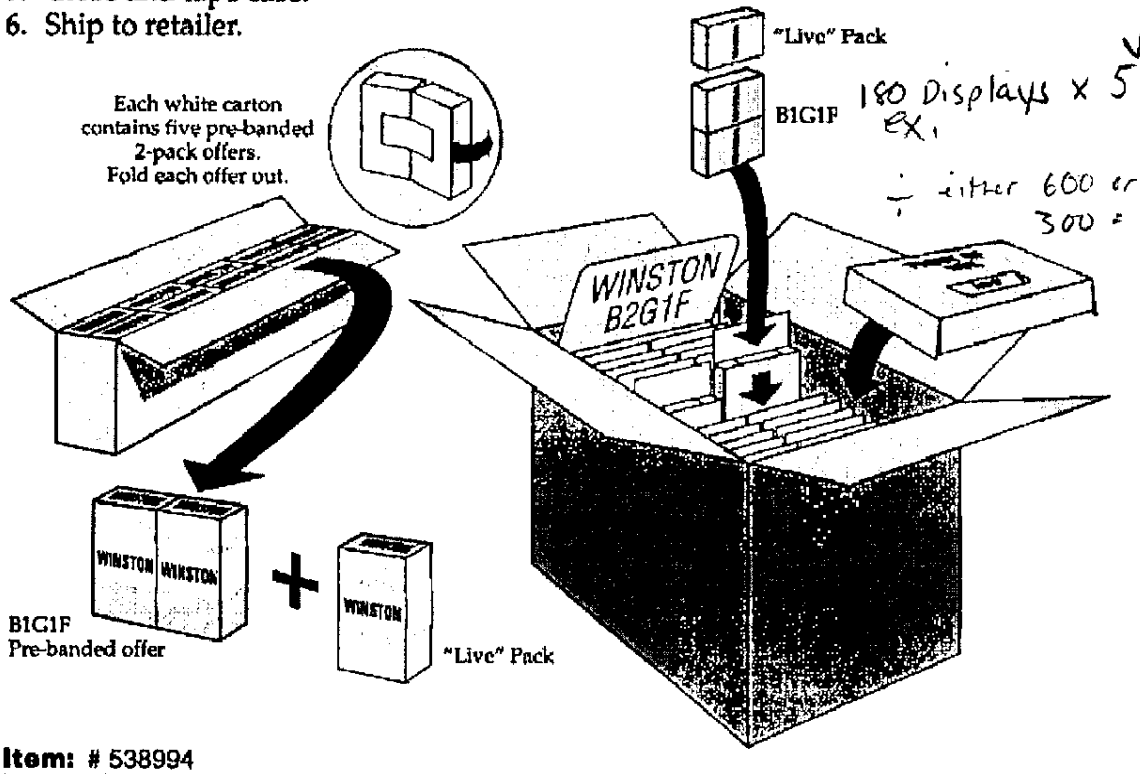
March WINSTON B2G1F

(Buy 2 Packs Get 1 Free)

2 cts WLBX = 10 pks
1 ct FF BX = 5 pks
1 ct WLBX = 5 pks
20 pks

STEPS

1. Open WINSTON B2G1F shipping case. Remove red cardboard insert.
2. Place one B1G1F offer into each Winston style specific sleeve. **Promotional product is in white cartons, utilize 2 cartons Winston Lt. Box, 1 carton Winston FF Box and 1 carton Winston Ul. Lt. Box.**
3. Add one "live" Winston pack of same style to each offer.
4. Place red cardboard insert back into case. Fold display header card down.
5. Close and tape case.
6. Ship to retailer.



180 Displays x 5 pks = 900 pks
Ex.
÷ either 600 or 300 = # cases

Item: # 538994
Promotion Reporting Description: WIN MAR B2G1F

Brand Style						
Number of Cartons						

51851 1143

Source: https://www.industrydocuments.ucsf.edu/docs/gpvy0000